



# THE ENVIRONMENTAL QUALITY COMPANY

CORPORATE OFFICE • 36255 MICHIGAN AVENUE • WAYNE, MICHIGAN 48184 • tel 800-592-5489 • fax 800-592-5329

## Envirite Acquisition Frequently Asked Questions

### ***What was included in the acquisition?***

EQ has acquired Envirite. This includes all waste treatment, transportation, service and recycling operations at Envirite of Ohio, Envirite of Illinois, and Envirite of Pennsylvania.

### ***What does this mean to me?***

Integrating Envirite's assets with EQ's facilities and service capabilities will provide many benefits to you, our customers. First, we will be able to provide more extensive environmental resources and services to you with just one phone call. Next, with over 20 U.S. locations, EQ can use our nationwide network to be closer to our customers and offer cost effective solutions. Finally, EQ employs more than 800 of the most technically skilled professionals in the industry. It is with these EQ associates that will provide you with the highest quality environmental services and deliver "best in class" customer care that continually sets the standard in the industry.

All of EQ's resources are available to you through one simple phone call to our National Service Center at 800-592-5489.

### ***Who will be my primary contacts?***

Your main contacts will be your Account Executive and your Customer Service Specialist. Account Executives for Envirite were previously called Technical Marketing Representatives. This title has been changed to Account Executive as part of the integration.

### ***Will the facility names change?***

The facilities will be renamed as follows:

- Envirite of Ohio – EQ Ohio
- Envirite of Illinois – EQ Illinois
- Envirite of Pennsylvania – EQ Pennsylvania

### ***Will the tax ID numbers change?***

The tax ID numbers will not change and are as follows:

- EQ Ohio – 34-1847337
- EQ Illinois – 36-4118825
- EQ Pennsylvania – 23-2868971

### ***Which profile should I use? \*UPDATE\****

A revised EQ Waste Characterization Report (WCR) is available for use for the EQ Ohio and EQ Pennsylvania operations. This new WCR is available on our website at [www.eqonline.com](http://www.eqonline.com).



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For wastes destined to EQ Illinois, please continue to use the Envirite of Illinois profile and Attachment J. A copy of this document can be found in the Forms & Resources section of our website at [www.eqonline.com](http://www.eqonline.com).

## ***Where should I manifest my waste?***

Please continue to use the Envirite facility names for manifesting purposes.

## ***Where should I call to schedule services, waste deliveries and pick ups?***

Please contact our National Service Center at (800) 592-5489.

## ***What insurance will Envirite carry going forward?***

Envirite will be included under EQ's existing insurance policy.

EQ's standard insurance policies include \$50,000,000 in Pollution Legal Liability coverage. This policy covers EQ and additional insured customers from losses resulting from certain pollution conditions, including on-site and off-site releases, owned and qualified non-owned facilities, transportation, processing, and disposal. The policy provides indemnification for our customers from CERCLA liability associated with EQ's operations.

EQ also maintains \$30,000,000 of insurance to cover costs associated with regulatory mandated RCRA closure and post closure obligations at our permitted facilities. This insurance exceeds our estimate of these obligations and ensures our customers that EQ will have the financial resources to properly deal with its long-term liabilities.

## ***Which facility surcharges will apply? \*UPDATE\****

Both EQ and Envirite have additional surcharges that apply to various services provided. These surcharges will be standardized on July 1, 2010 to EQ's structure. This includes a 1.5% insurance surcharge on all services provided by EQ and an Energy Surcharge (varies quarterly) for all disposal activity provided by EQ's TSDFs. The existing Envirite surcharge will remain in effect until July 1, 2010.

## ***Who should I remit payment too?***

All payment made after May 19<sup>th</sup> should be sent to

EQ- The Environmental Quality Company  
PO Box 673974  
Detroit, MI 48267-3974



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## ***Where will my invoices come from?***

All invoices through the end of May will be sent from the same Envirote locations as they have in the past. Starting on June 1<sup>st</sup>, all of your invoices will come from EQ's main office which is located in Wayne, Michigan.

## ***If I am a vendor, where should I send my invoice? \*UPDATE\****

Please continue to send invoices to the local Envirote operation under the new company names identified above.

## ***Who should I issue new purchase orders to?***

EQ-The Environmental Quality Company would be preferred. If you can't change the name on a purchase order, we will continue to honor purchase orders issued in Envirote's names. We ask that the name on the purchase orders be changed to EQ- The Environmental Quality Company as soon as possible.

## ***If I have an existing contract, what changes do I need to make? Will the existing terms be honored?***

EQ will be creating DBA names for each of Envirote's locations. This will allow existing contracts to be honored. EQ will be reviewing existing contracts and will be working with customers to modify them as the contracts expire.

## ***Who do I call to resolve an invoice issue?***

Please contact our National Service Center at (800) 592-5489.

## ***When can I access my data online?***

As of June 1, 2010 all of Envirote's existing data will be migrated onto EQ's computer systems. Thus all data will be available to you via our website ([www.eqonline.com](http://www.eqonline.com)) on June 1<sup>st</sup>.